



**R.A.RODRIGUEZ (UK) LTD.**



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## **RECORD SALES YEAR**

R. A. Rodriguez, the supplier of precision engineering products, is delighted to confirm its business has grown by 25% on the previous year thanks to record sales throughout 2010. The company's figures show strong performance across all its product groups – bearings, gears and drives, automation and engineering components. However there are a few specific factors that have made a significant contribution to this growth.



The company's success in the distribution of the high quality KHK brand of stock gears has been rewarded with R. A. Rodriguez becoming the master distributor of these products throughout Europe. The results of this additional responsibility are certainly starting to percolate through to the company's bottom line.

KAYDON® bearings, for which R. A. Rodriguez has been a long term distributor, have also been in greater demand this year. As well as growth in traditional markets for KAYDON® bearings, the appointment of David Hey as specialist export sales manager has also paid dividends.

Demand for this product range has increased significantly in Scandinavia in 2010 and order intake is expected to be boosted further with confirmation that R. A. Rodriguez is now to represent KAYDON®'s sales interests in Turkey.

Growth in overall sales has also prompted R. A. Rodriguez to finalise plans to expand its Letchworth site. Additional office and storage space will result from the first phase of this development.

**-ENDS-**

*R. A. Rodriguez has over 40 years experience in the supply of precision components to manufacturing industry in the UK, Ireland and Scandinavia. This ISO 9001:2000 company acts as factory representative for a number of the world's leading component designers and manufacturers. Its product programme falls into five divisions – bearings, linear motion, aerospace, conveyor equipment, gears and associated products. R. A. Rodriguez bearing products include the world-renowned Kaydon Reali-Slim® and Ultra-Slim® designs. In the linear motion field, R. A. Rodriguez supplies a range of solutions from components and sub-assemblies through to complete turnkey systems.*

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